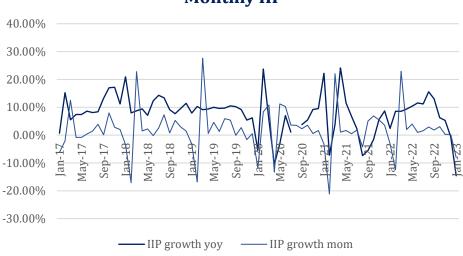


# Analyst Trần Thị Hồng Nhung nhungtth@gtjas.com.vn - ext:703

## MANUFACTURING AND TRADING HAVE NOT RETURNED TO OLD TRAJECTORY

The index of industrial production (IIP) in April 2023 was estimated to increase by 3.6% mom and by 0.5% over the same period last year. However, in general, key manufacturing sectors still recorded a decline in the first 4 months of the year.



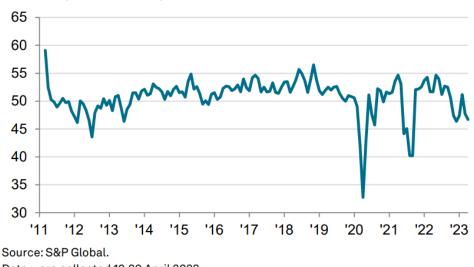
# **Monthly IIP**

Sources: GSO, GTJASVN

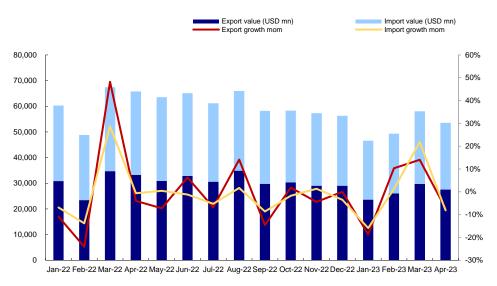
**PMI continues below the threshold of 50**. The highlight is the sharp drop in the number of new orders.

S&P Global Vietnam Manufacturing PMI

sa, >50 = improvement since previous month



Data were collected 12-20 April 2023.



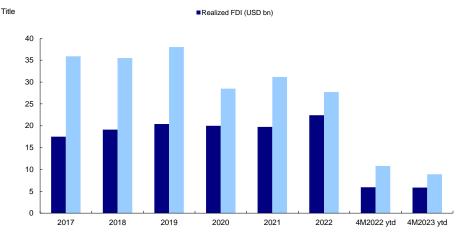
#### Import and export turnover continued to decline sharply

### Sources: GSO, GTJASVN

Import and export value in April continued to decline over the same period last year. In addition, in April, the total turnover decrease compared to the previous month with a total value of 52.57 billion USD (compared to 58 billion USD in March). However, we still recorded 4 consecutive months of trade surplus since the beginning of the year, helping to strengthen foreign exchange reserves and reduce pressure on the exchange rate.

Based on the negative condition of export orders and domestic production, the business results outlook of enterprises in the manufacturing-export sector seems to be gloomy at least in the second quarter.

#### **STABLE FDI DISBURSEMENT**



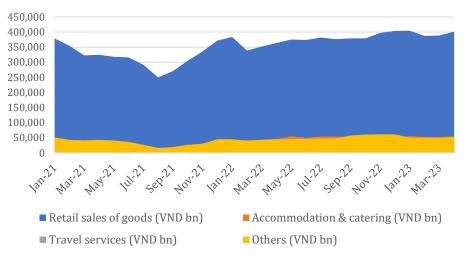
Disbursed FDI in general is still relatively stable. Meanwhile, newly registered FDI in April improved compared to March.

Sources: GSO, GTJASVN

The prospect of newly registered FDI is considered quite optimistic according to a survey from a number of enterprises that have invested in Vietnam and plan to increase their investment capital in the near future.

# DOMESTIC CONSUMPTION KEEPING UP, TOURISM SERVICES LEADED

Total retail sales of consumer goods and services in April continued to record an increase over the same period last year and and compared to last month.



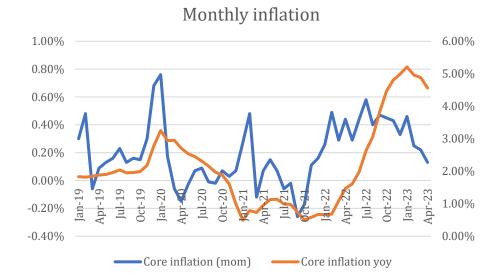
Total retail sales of goods & services

## Sources: Fiinpro, GSO, GTJASVN

However, it can be seen that domestic consumption continues to weaken due to a decrease in domestic demand as income declines. We believe that higher prices are the main reason for the increase in retail sales while the return of tourism activities also contributed positively to the increase in retail sales in recent months.

# RATE WILL CREATE PRESSURE ON INFLATION IN THE NEXT MONTHS

Inflation continued to cool down in April thanks to gas prices and prices of many commodity groups continuing to decrease (gas prices decreased by more than 12% in April, construction materials prices decreased by 0.83%, food and beverage prices decreased 0.38%). Accordingly, CPI in April decreased by 0.34% compared to the previous month with 7 groups of goods and services having a decrease in price index and 4 groups of goods with an increase in price index. Average CPI in 4 months increased by 3.84%yoy (in the first quarter increased by 4.18%yoy). Average core inflation in 4 months increased by 4.9%yoy compared to the figure at the end of Q1 of 5.01%yoy.



### Sources: GSO, GTJASVN

However, it can be seen that inflation has only temporarily cooled down and remained at a high level. The Government has taken many actions such as directing not to increase tuition fees for the 2022-2023 year as well as proposing to reduce VAT from 10% to 8% to support the domestic economy and stabilize inflation. On the other hand, the challenge remains. According to the latest announcement on the increase in electricity prices from the Electricity of Vietnam, the official increase of the average retail electricity price by 3% from the current price from May 4 will put pressure on inflation in the coming months. Accordingly, CPI may be affected by increasing 0.1% according to the increase of electricity price as above.



### **COMPANY RATING DEFINITION**

Benchmark: VN – Index	. Time Horizon: 6 to 18 months
Rating	Definition
BIIV	Relative Performance is greater than 15%
	Or the Fundamental outlook of the company or sector is favorable
Δεειιμιτατο	Relative Performance is 5% to 15%
	Or the Fundamental outlook of the company or sector is favorable
Noutral	Relative Performance is -5% to 5%
	Or the Fundamental outlook of the company or sector is neutral
Roduco	Relative Performance is -15% to -5%
	Or the Fundamental outlook of the company or sector is unfavorable
Sall	Relative Performance is lower than - 15%
	Or the Fundamental outlook of the company or sector is unfavorable

SECTOR RATING DEFINITION

Benchmark: VN – Index	Time Horizon: 6 to 18 months
Rating	Definition
	Relative Performance is greater than 5%
	Or the Fundamental outlook of the sector is favorable
Neutral	Relative Performance is -5% to 5%
	Or the Fundamental outlook of the sector is neutral
lindernerform	Relative Performance is lower than -5%
	OrThe Fundamental outlook of the sector is unfavorable

#### DISCLAIMER

The views expressed in this report accurately reflect personal views on securities codes or the issuer of the analyst(s) in charge of the preparation of the report. Investors should consider this report as reference and should not consider this report as securities investment consulting content for making decisions on investments and Investors shall be responsible for the investments decisions. Guotai Junan Securities (Vietnam) Corp. may not be responsible for the whole or any damages, or an event(s) considered as damage(s) incurred from or in relation to the act of using all or part of the information or opinions stated in this report.

The analyst(s) responsible for the preparation of this report receive(s) remuneration based upon various factors, including the quality and accuracy of the research, clients' feedbacks, competitive factors and the revenue of the company. Guotai Junan Securities (Vietnam) Corp. and/or its members and/or its General Director and/or its staffs may have positions in any securities mentioned in this report (or in any related investments).

The analyst(s) responsible for the preparation of this report endeavours to prepare the report based on information believed to be reliable at the time of publication. Guotai Junan Securities (Vietnam) Corp. makes no representations, warranties and covenants on the completeness and accuracy of the information. Opinions and estimates expressed in this report represent views of the analyst responsible for the preparation of the report at the date of publication only and shall not be considered as Guotai Junan Securities (Vietnam) Corp.'s views and may be subject to change without notice.

This report is provided, for information providing purposes only, to Investor including institutional investors and individual clients of Guotai Junan Securities (Vietnam) Corp. in Vietnam and overseas in accordance with laws and regulations explicit and related in the country where this report is distributed, and may not constitute an offer or any specified recommendations to buy, sell or holding securities in any jurisdiction. Opinions and recommendations expressed in this report are made without taking differences regarding goals, needs, strategies and specified situations of each and every Investor(s) into consideration. Investors acknowledge that there may be conflicts of interests affecting the objectiveness of this report.

The content of this report, including but not limited to this recommendation shall not be the basis for Investors or any third party to refer to with the aim to requiring Guotai Junan Securities (Vietnam) Corp. and/or the analyst responsible for the preparation of this report to perform any obligations towards Investors or the third party in relation to the investment decisions of Investors and/or the content of this report.

This report may not be copied, reproduced, published or redistributed by any person(s) for any purposes unless upon a written acceptance by a competent representative of Guotai Junan Securities (Vietnam) Corp. Please cite sources when quoting.



# **GUOTAI JUNAN VIETNAM RESEARCH & INVESTMENT STRATEGY**

**Võ Thế Vinh** Head of Research <u>vinhvt@gtjas.com.vn</u> - ext:701 **Trần Thị Hồng Nhung** Chief of Macroeconomic & Data analysis <u>nhungtth@gtjas.com.vn</u> – ext:703

